

Yealink One-Stop Solutions for Microsoft Teams

Empowering Your Communication and Collaboration

Certified for

Microsoft Teams





Yealink

Microsoft Gold Communications Partner | Global Leading
Provider of Unified Communication & Collaboration Solutions

NO.1

Microsoft Teams Room
Sell In YOY Growth

NO.1

Microsoft Teams
Phone Market share

NO.1

Full-range Microsoft
Teams Certified solutions

2021

• **Fastest Growth MTR Vendor**

- AI Powered Intelligent meeting room solution
- Long term partnership and roadmap plan

2019

- FIRST Full-Range Teams desktop phones worldwide
- Microsoft Teams Room solution certified
- Full-Range product portfolio for Microsoft Teams

2018



FIRST Teams desktop phone &
conference phone worldwide

2017



Yealink SFB phones
certified by Microsoft

2015



Yealink Lync phones
certified by Microsoft

Iberia Yealink Partners

CARRIER



AV SYSTEM
INTERATOR



IT SYSTEM
INTERATOR



One-Stop Solution

	Yealink	Logitech	Poly	Crestron	Lenovo	AC	EPOS
USB Speakerphone	✓		✓				✓
USB Headsets	✓	✓	✓				✓
Desktop Phone	✓		✓	✓		✓	
Video Phone/Teams Display	✓			✓	✓		
Conference Phone	✓		✓	✓			
MTR on Windows	✓	✓	✓	✓	✓		
MTR on Android	✓	✓	✓			✓	✓
Teams Panel	✓			✓			
Intelligent Speakerphone	✓						✓

Benefits

- Lower purchase cost
- Same deployment & maintenance for IT engineers
- User-friendly experience for employees
- Single contact for any support

Yealink Voice & Video Device Portfolio for Microsoft Teams

Comprehensive Portfolio for Every Space

Certified for

Microsoft Teams

Desk Phone Conference Phone



MP50 – USB Phone



MP52



MP54



MP56



MP58



VP59



CP960

MTR on Windows



MVC400



MVC640-AI



MVC640-DECT



MVC840



MVC860



MVC940

MTR on Android



A20



A30

Accessories



Teams Panel



UVC86



VCM36-W



Speakerphone



Headset

USB-BYOD Meeting Kit



UVC30-CP900-BYOD Kit



UVC34



UVC40-BYOD Kit



UVC84-BYOD Kit



UVC84-BYOD Kit

Benefits of Yealink MTR on Windows

- AI Tracking Camera
- Easy deployment
- Wireless content sharing
- Flexible audio options
- BYOD Solution
- Multi Camera solution
- Specific camera control by MTouch II



Yealink UVC86

4K PTZ tracking camera with dual lens

4K/90°/12x optical zoom camera

NEW



4K/120° panoramic camera

Key SPEC:

- **Dual-eye camera system**
- Video output: 4K30fps/1080P30fps/720P30fps
- Built in 6 MEMS mics for Speaker Tracking(10 meters)
- **Built-in Wi-Fi for pairing wireless mic**
- Pan: $\pm 100^\circ$, Tilt: $+40^\circ$, -90°
- **Auto Framing & Speaker Tracking & Presenter Tracking**
- **Support People Feed on Teams Room** (coming soon)
- **Picture in picture** (coming soon)

Video & Audio Ports:

- 1 x USB3.0 Type-B Port for video output
- 1 x VCH(RJ-45) port for Yealink audio accessories
- 1 x USB 2.0 Type-A for DECT dongle
- 3.5mm line-in for reference audio

Yealink UVC86 Video Demo

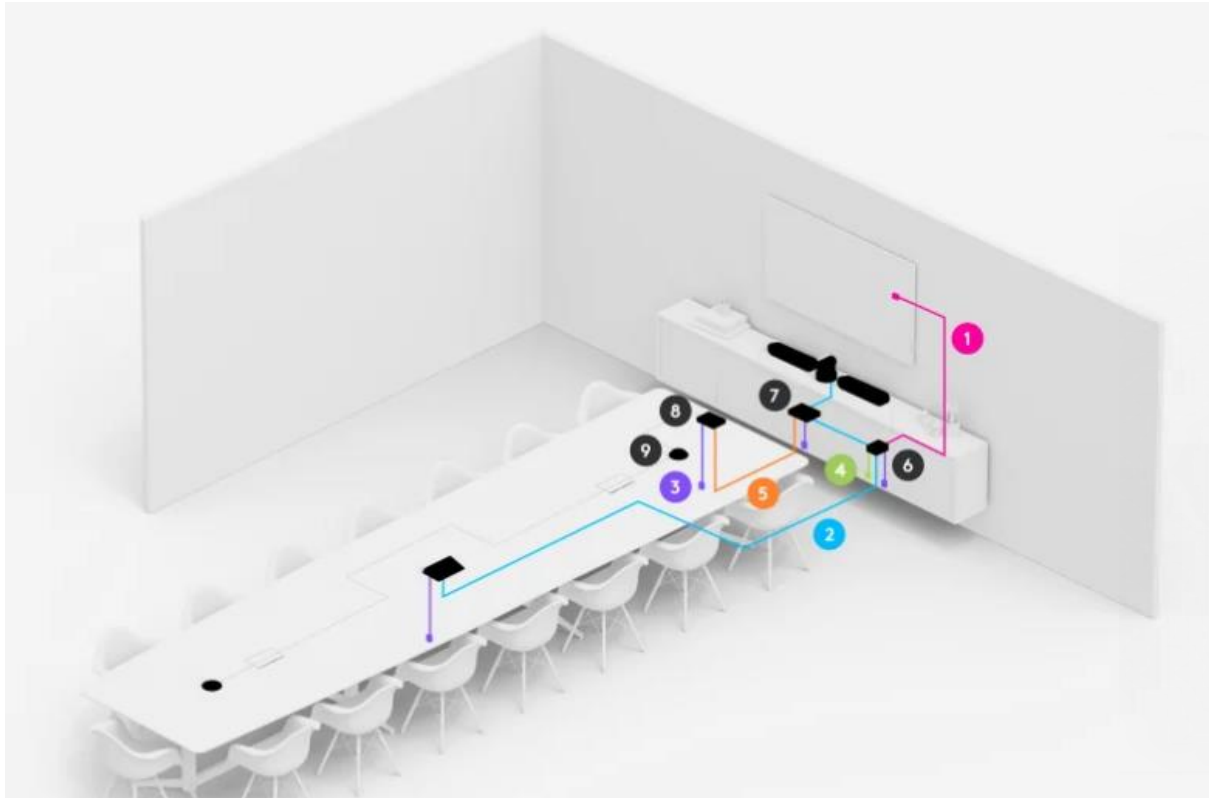
Yealink UVC86 DEMO

A 4K Dual-Eye Tracking Camera for Medium and Large Rooms with Perfect Display

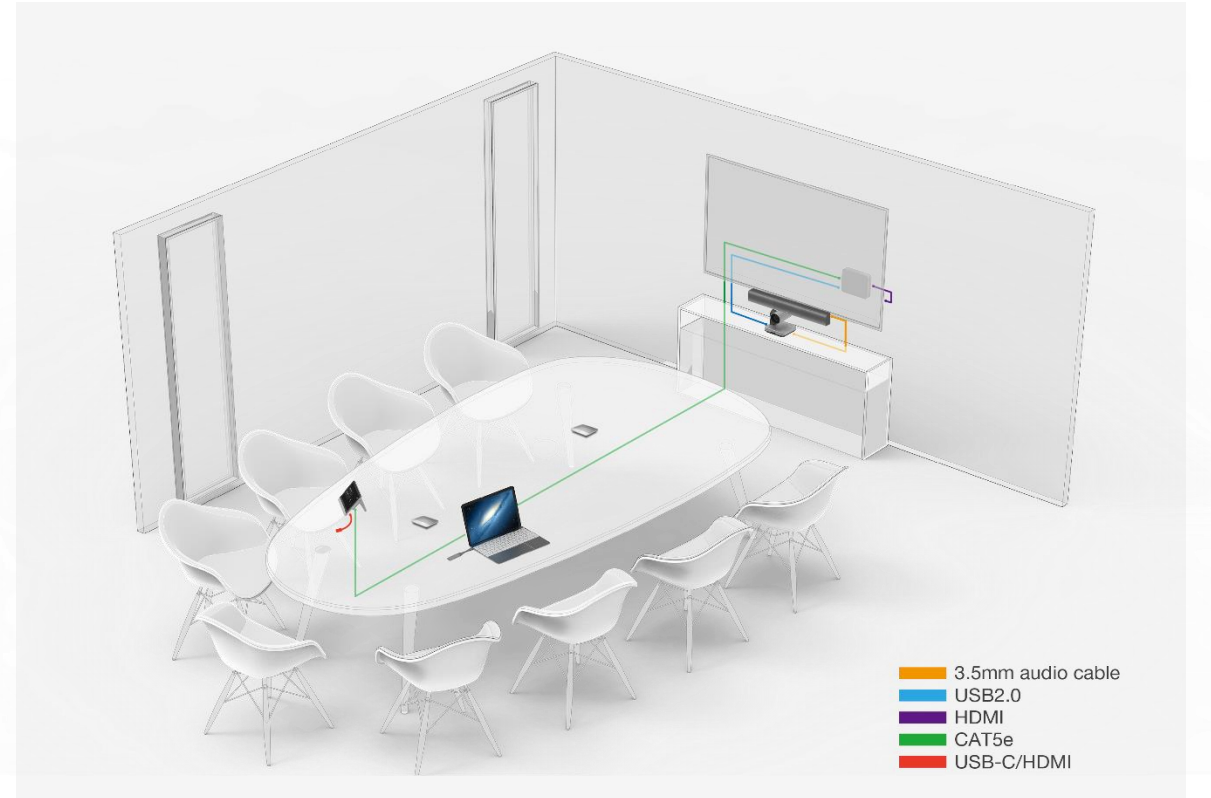


Easy Deployment | One CAT5e Cable Technology

- Yealink MTR system - Only **one CAT5e cable** connecting the table area and TV area for a clean tabletop
- Compared with USB cable (Other vendors' solutions), Yealink CAT5e cable can be extended **up to 40 meters and costs much less**



Logitech Rally-Display hub, Table hub, power cable



Yealink-1 cables from TV to table area

MCore Mini-PC

Mini-PC Integrates cable management, ensuring security and stability



FOC unit by default in MCore Package

Dedicated for video room system :

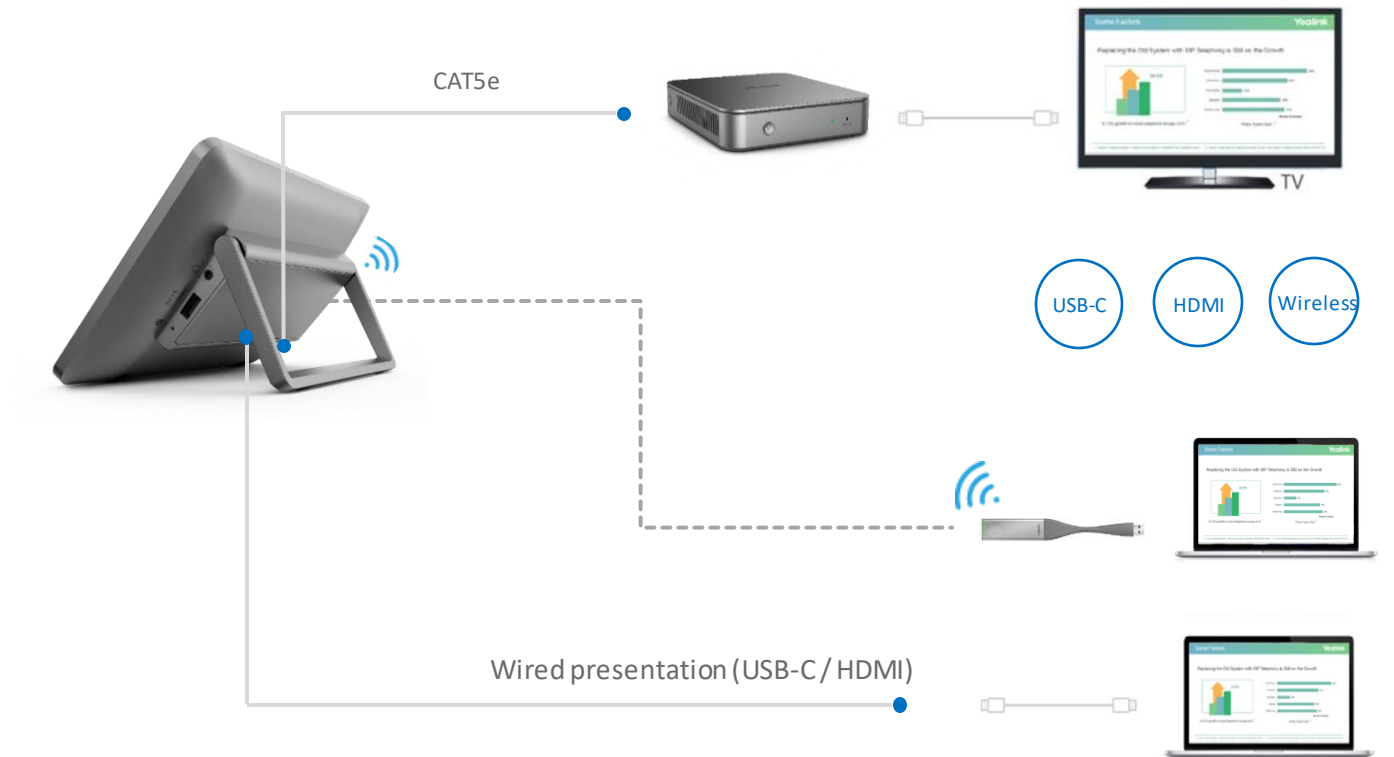
- **Integrate cable management**
- 2 X HDMI output with CEC supported
- Bluetooth and Wi-Fi
- **1 x Yealink VCH port(RJ-45) ,connect to MTouch II**
- 4 X USB3.0 Type-A
- 1 x 10/100/1000M Ethernet port
- 1 x Power port
- 1 x Security lock slot

Wireless Content Sharing

Touch Console integrates the content share capability

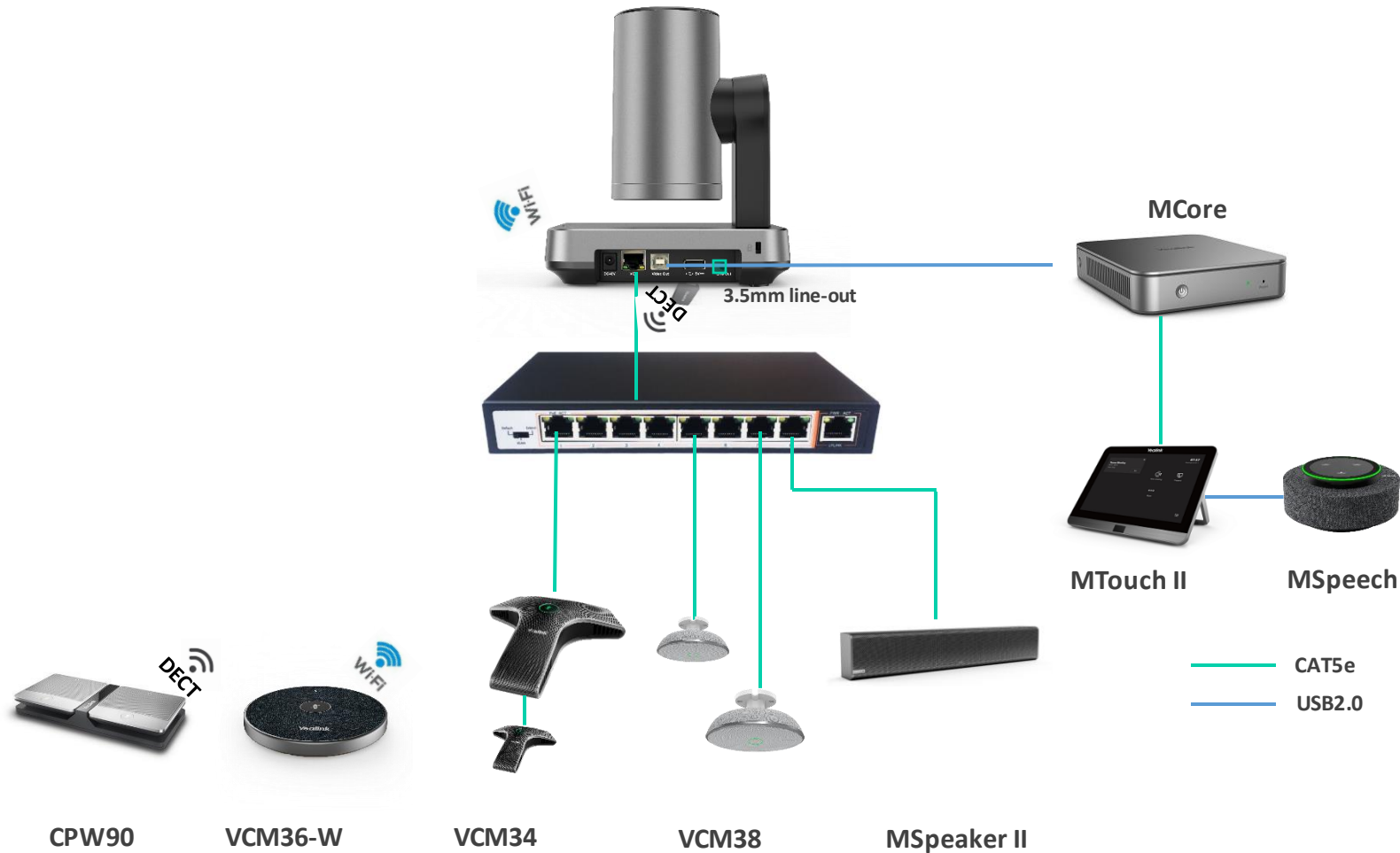
MTouch II + WPP20

- **Instant wireless sharing**, simply plug WPP20 dongle into PC to share content with a single touch.
- **Share anywhere** in meeting room without distance restriction, even for X-Large room.
- **Up to 4 wireless presentation dongle** for each MTouch II
- **Smoothly switch** between wired presentation and wireless presentation



Flexible Audio Options

USB Camera integrates audio capability



MSpeech AI Speakerphone (max 1 unit)

- Intelligent speakerphone for MTR
- 6+1 beamforming mic array for AI speech
- 20(6-meter) voice pickup range



VCM36-W Wireless Mic (max 4 units)

- 20ft/3m voice pickup range of every mic unit
- 24 hours talking time, 14 days standby time
- Full duplex technology
- WAP2 & AES128 encryption



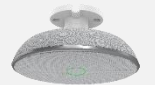
CPW90 Wireless Mics (max 2 sets)

- DECT technology, stable audio quality with Yealink Noise Proof Technology
- 10ft/3m voice pickup range of every mic unit
- Built-in Li-battery, 11 days standby, 19hours talking time



VCM38 Ceiling Mic (max 8 units)

- Built-in 8-microphone array
- 13ft (4m)/360° voice pickup range
- Yealink Noise Proof Technology



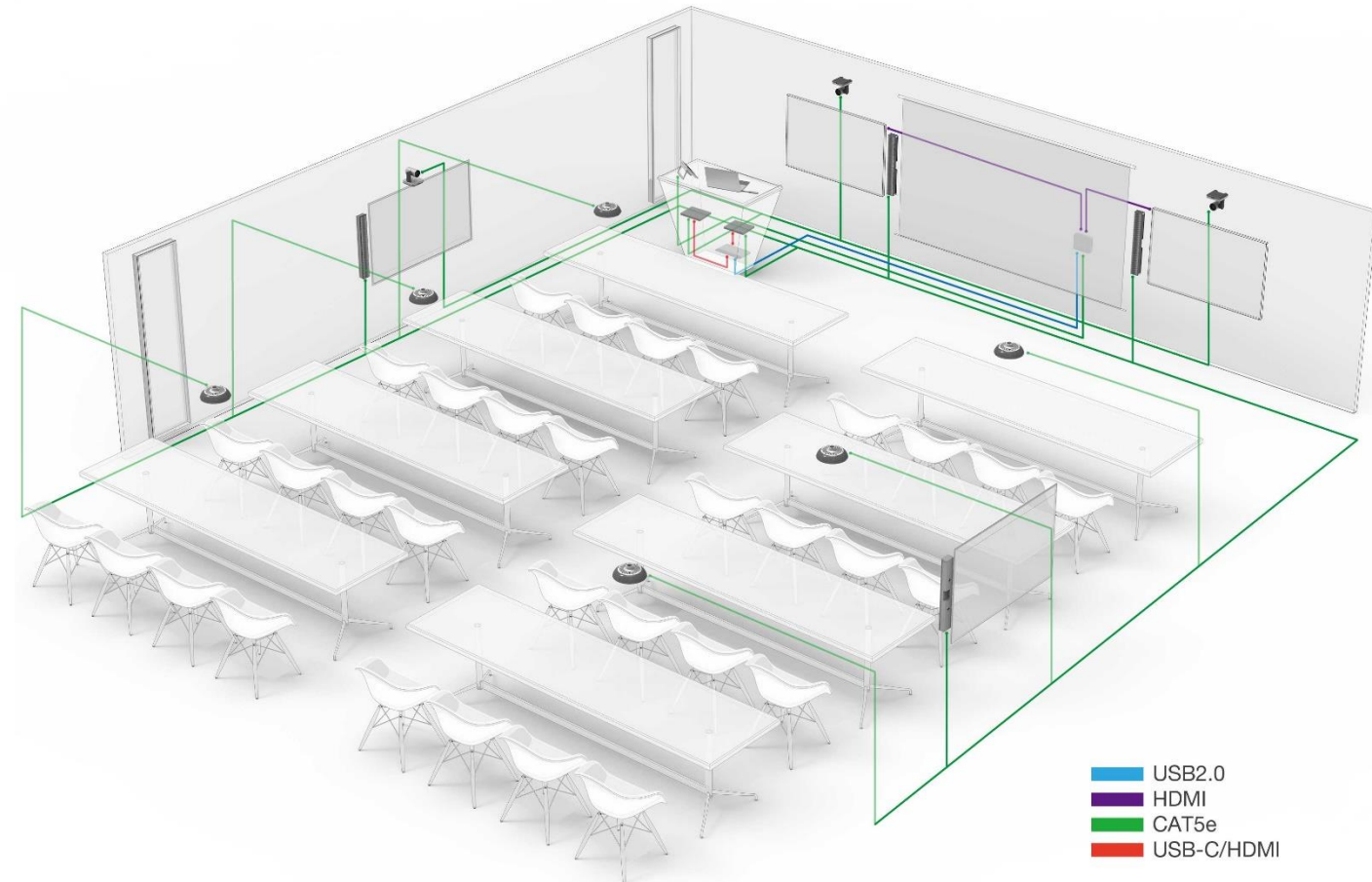
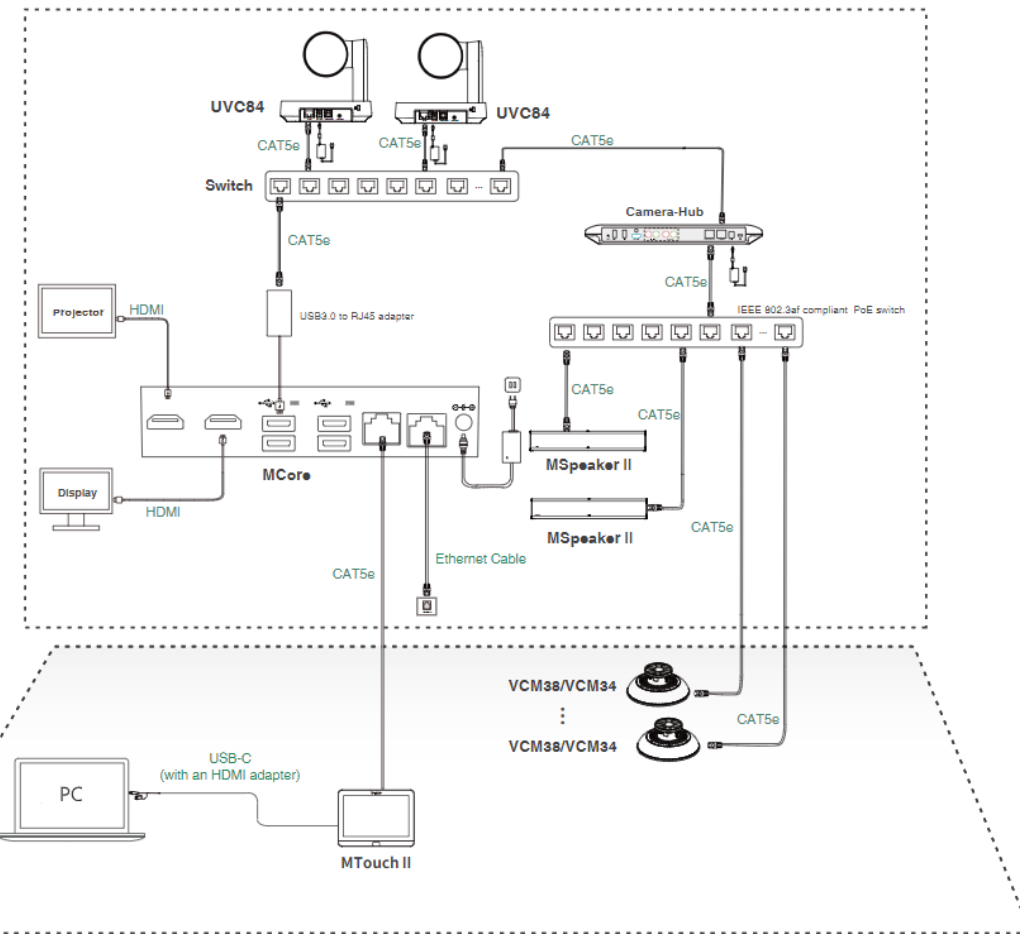
VCM34 Array Mic (max 6 units)

- Built-in 3-microphone array
- 20ft(6m)/360° voice pickup range
- Yealink Noise Proof Technology



Yealink Multi Camera solution MVC940

Microsoft Teams Room System X-Large Meeting Room



- USB2.0
- HDMI
- CAT5e
- USB-C/HDMI

Mini-PC	MCore	Touch Console	Mtouch II	Camera	UVC84	Ceiling Mic	VCM38
Tabletop Mic	VCM34	Speaker	MSpeaker II	Wireless Content Share	WPP20	Wired Content Share	HDMI/USB-C

Yealink MVC940 Video Demo



Yealink MVC940 **DEMO**

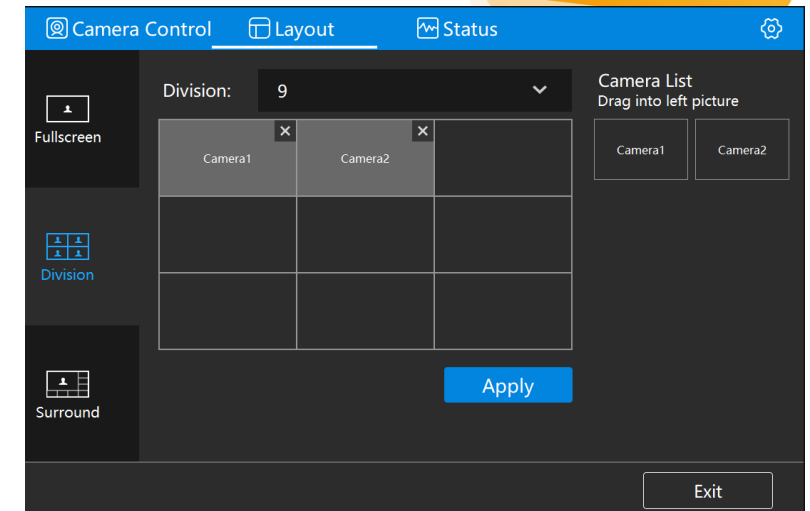
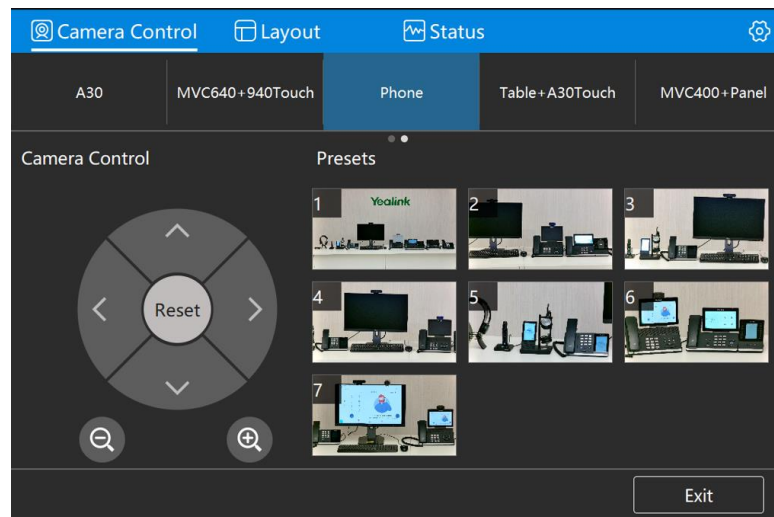
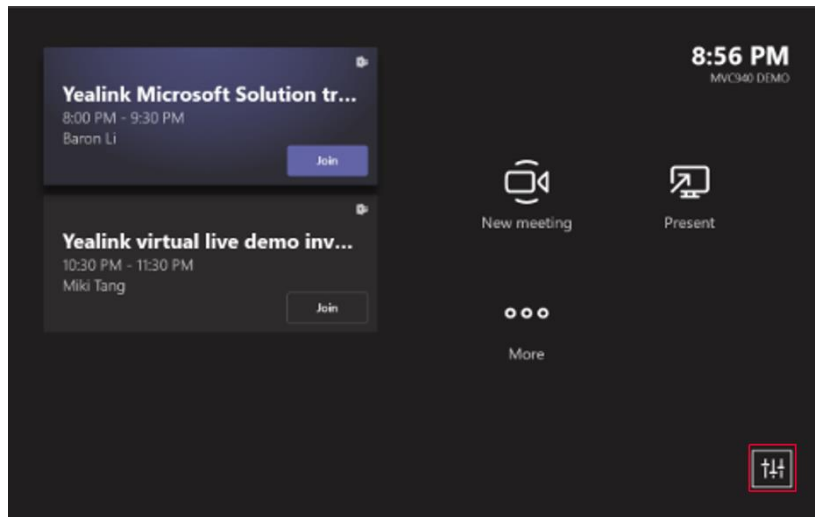
Microsoft Teams Rooms System
for Extra-large rooms

Specific Camera Control Solution

MTouch II camera control for all MVC series

- Yealink Plug-in on Touch Console for Camera Control
- Unified meeting control with integrated Camera Control Plug-in on MTouch II
- One touch to switch any preset

Differentiated
Solution



- No need additional remote, integrated PTZ and Presets on MTouch II
- Support presets feature and Auto Framing feature switch on/off
- Status of peripherals



Logitech Polycom

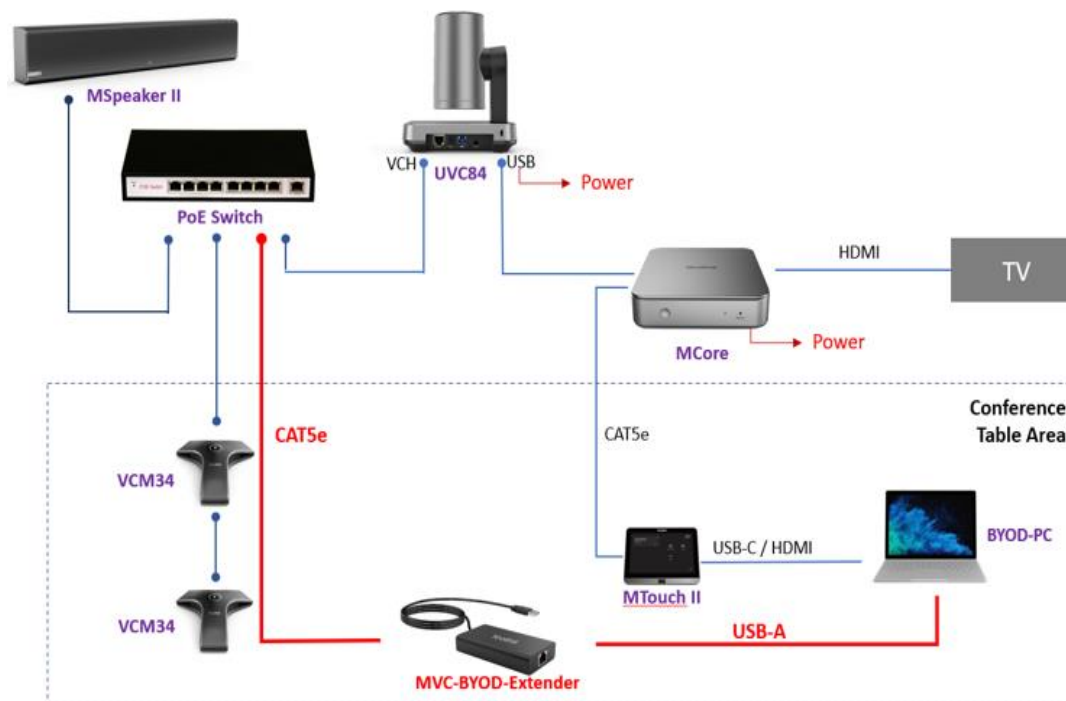
Control camera only
with the controller

BYOD Device Mode | MTR on Windows

Flexible Video output options on USB Camera



MVC-BYOD-Extender



MVC840

Supported Models:

MVC400/MVC640-DECT/MVC840

Benefits of Yealink MTRoW BYOD solution

- **Easily setup:** needs only add one simple extender to the MVC system, much easier deployment
- **Stability & Health:** two video output interface on Yealink Room USB camera, the USB camera & audio always connect with Mini-PC, when the system switch to USB-BYOD mode, the MTR system will not trigger USB devices **disconnection** alarm on Teams Admin Center.

Benefit of Yealink MTR on Android

- Easy deployment & Electric lens cap
- Wireless/Wired content sharing
- Specific camera control by CTP18
- One cable BYOD Solution
- AI powered camera



A20 & A30 all-in-one MTR on Android



- **All-in-one, Plug and play**
- Qualcomm high perf chipset (**upgradeable to Android 11**)
- **20MP Camera** with 1-inch Sony CMOS sensor/133° FoV/8x digit zoom/
- **AI features:** Auto framing, Speaker tracking, Multi-focus framing, PIP
- **Electric lens cap** for privacy protection
- **Human presence sensor to wake up screen when entering the room**
- Built-in 8 MEMS microphone arrays and 5W speaker
- **Full duplex voice experience with Yealink Noise Proof Technology**
- **Content Share/ BYOD Device Mode/ 1080p Meeting**
- Ideal for small and **huddle rooms(up to 7 people)**

- **All-in-one, Plug and play**
- Qualcomm high perf chipset (**upgradeable to Android 11**)
- **Dual camera system**, wide FoV camera+ **optical zoom camera**
- **AI features:** Auto framing, Speaker tracking
- **Electric lens cap** for privacy protection
- **Human presence sensor to wake up screen when entering the room**
- Built-in 8 MEMS microphone arrays and dual speakers
- **Full duplex voice experience with Yealink Noise Proof Technology**
- **Content Share/ BYOD Device Mode/ 1080p Meeting**
- Ideal for **medium rooms(up to 11 people)**

Easy Deployment and Electric lens cap

No cable crossing between the TV and the table area



Electric lens cap, automatically turned on and turned off based on call status



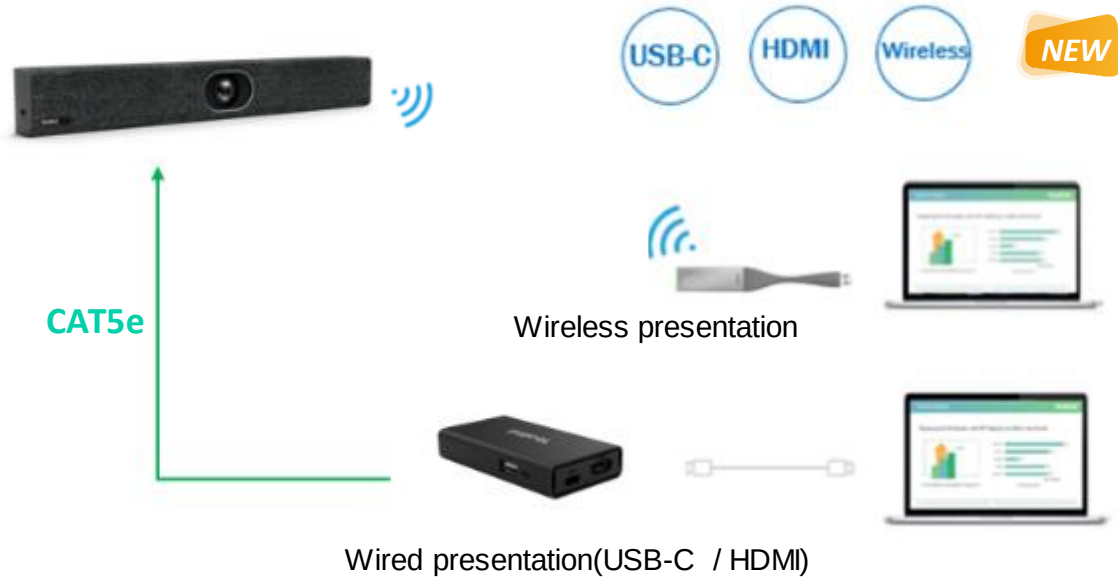
Specific Camera Control Solution

Touch console camera control



- No additional remote control needed, integrated PTZ control and Presets settings on Touch console
- **Support switching tracking mode**

Wireless Content Share

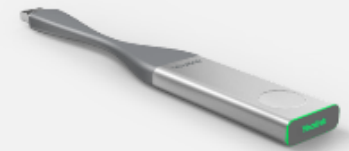


- **HDMI or USB-C interface** for different kinds of PC
- **Wireless sharing**, simply plug WPP20 dongle into PC to share content with a single click.
- **Share anywhere** in meeting room without distance restriction, especially for larger rooms.
- **Smoothly switch** between wired presentation and wireless presentation

The first OEM vendor to support HDMI Ingest on MTRoA



HDMI or USB-C input interface

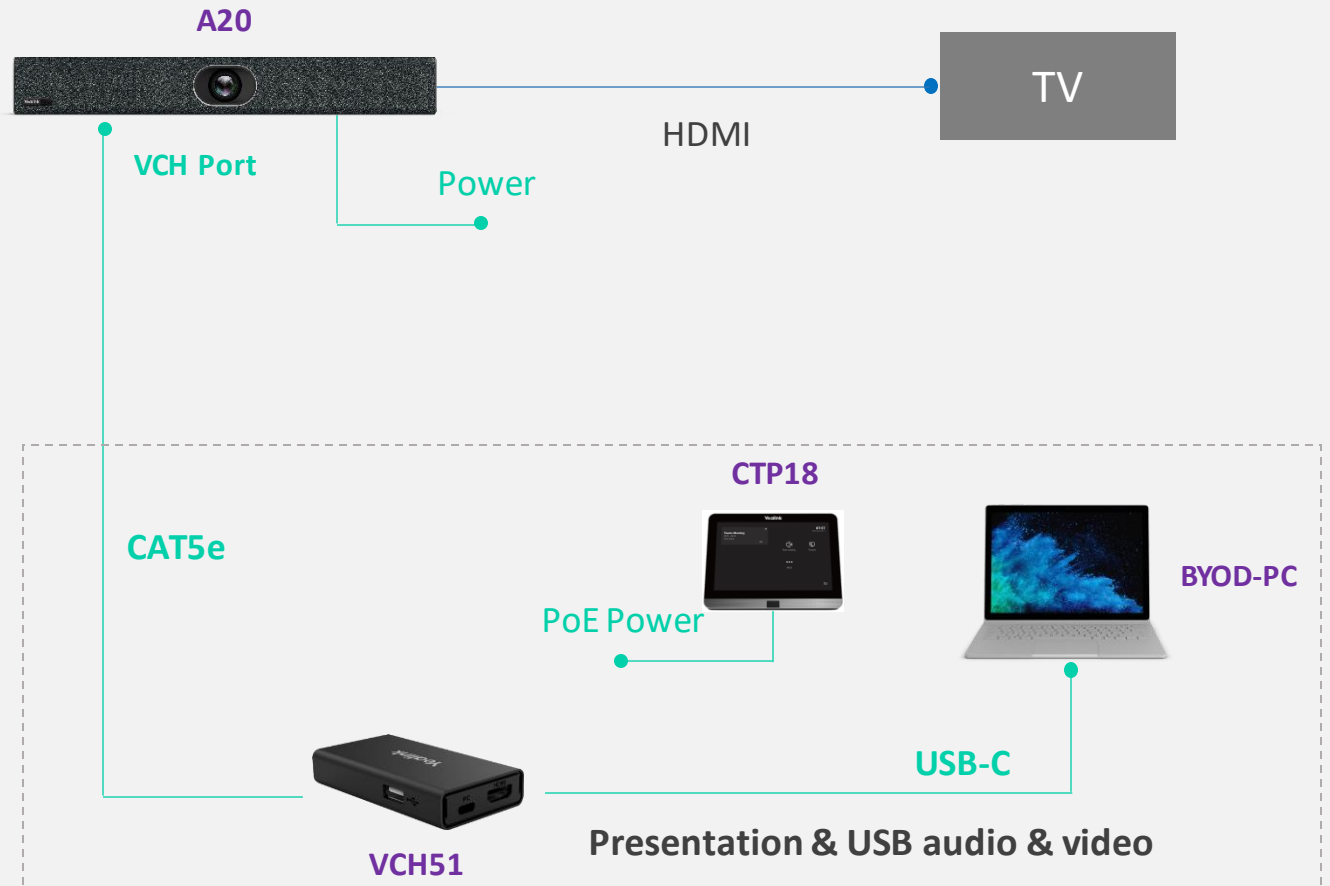


**WPP20
Wireless presentation pod**

BYOD Device Mode

Benefits of Yealink A20/A30 BYOD solution

- **Easy setup:** CAT5e cable from TV area to table area, can be extended up to 100 meters.
- **Easy to use:** One USB-C cable implement presentation and BYOD mode, easy to switch between native teams room system and BYOD mode.



AI Powered Camera



Group Framing-A20&A30

frame and captures everyone in detail



Multi-Focus Framing-A20

Participants can be viewed better in gallery layout



Speaker Tracking-A20&A30

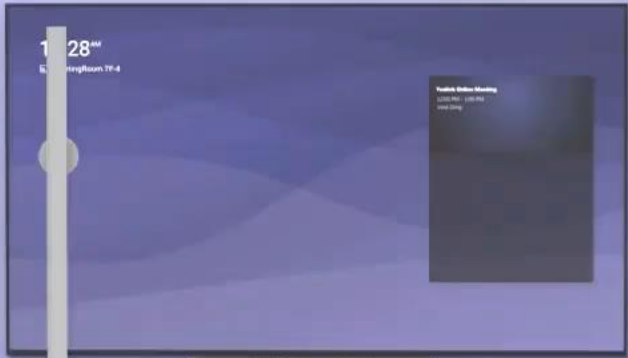
switch automatically between active speakers



Picture in Picture-A20

View speaker and group people simultaneously





Friendly Interactive Design



- Metal frame design
- Slim and thin screen (9mm)



- 8-inch 1280x800 touch screen
- anti-fingerprint surface



- Proximity sensor embedded
- Active IR tech for automatic screen wake up



- Ambient light sensor integrated
- Automatic screen brightness adjustment

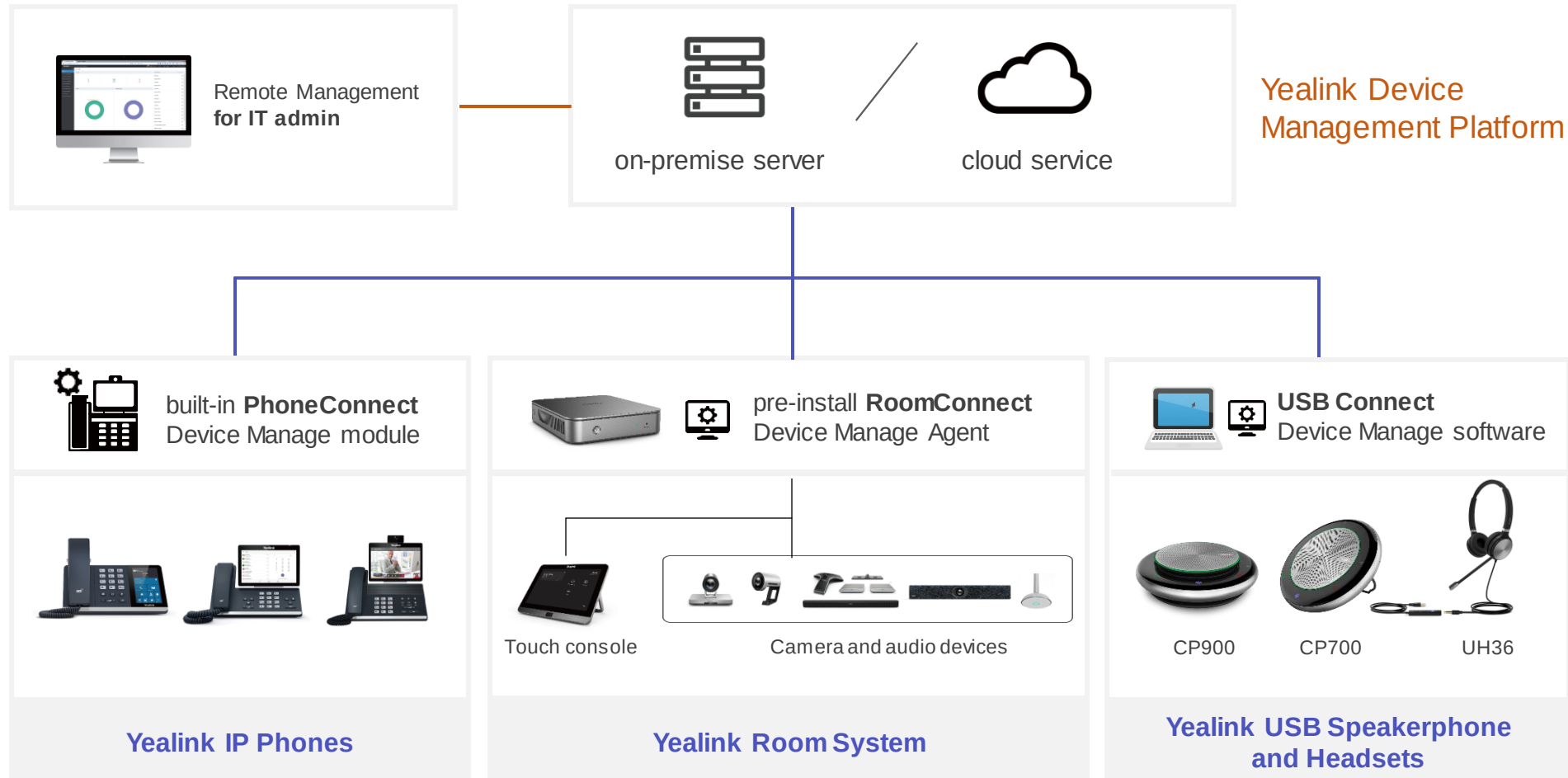


Easy Deployment

- Support PoE or DC power supply
- Suitable for 2-Gang US electrical box
- Brackets with parallel or 20° tilt angle for varying using scenarios
- 3M Tape for glass or wood mount
- Screws for solid wall mount



Yealink Device Management Service



Dashboard



Monitoring and Alert



Update & Config



Remote Diagnosis



Open API

Complete Profile to Cover All Headset Market Segments

USB Wired Headsets (Office/Call Centric)



UH34



UH36



UH38

RJ/QD Wired Headsets (Call Centric)



YHS34



YHS36

DECT Wireless Headsets (Office/Call Centric)



WH62/63
Portable
2022.Q2



WH62



WH63



WH66



WH67

Bluetooth Wireless Headsets (On-the-go)



BH71
2022



BH72



BH76



BH78
2022

Yealink



MeetingBoard 65



MeetingBoard

Co-create Space

Connecting you with flexibility and simplicity

Best in class Teams devices for Intelligent
Communications



Microsoft Teams



Skype for Business

