### WP Series - Sales Kit Overview and Basics

## About the WP Series of Cordless Wi-Fi IP Phones

The WP series provide portable Wi-Fi phones that come equipped with integrated dual-band 802.11 Wi-Fi support, an advanced antenna design, and roaming support. All of our devices offer extended battary life and HD voice with dual-MICs. The WP800 series has a powerful combination of features, mobility, and durability to suit all portable telephony needs.

### Product Positioning

The WP series is a portable Wi-Fi IP phone designed to suit a variety of enterprises and vertical market applications, including retail, logistics, medical and security.







Rechargable battery with up to 8-hour talk



HD voice & dual MIC design with AEC Noise Shield Technology



Configuarble button for push-to-talk

### Competitive Features

- Dual-band Wi-Fi with efficient antenna design and advanced roaming support
- Configurable button for push-to-talk
- 2 SIP accounts, 2 lines
- HD voice & dual MIC design with AEC and Noise Shield Technology
- Rechargeable battery, up to 8 hour talk time and up to 200hour standby
- Micro USB port and 3.5mm headset jack

### WP800 Key Technical Specifications

	WP810	WP820	WP822	WP825
Graphic	1.8 inch (128x160) TFT color LCD	2.4 inch (240x320) TFT color LCD	2.4 inch (240x32	20) TFT color LCD
Wi-Fi	802.11 a/b/g/n/ac (2.4GHz & 5GHz)	802.11 a/b/g/n (2.4GHz & 5GHz)	802.11 a/b/g/n/ac (2.4	4GHz & 5GHz), 802.11r
Softkeys	2 Softkeys	3 Softkeys		
Bluetooth	No	Yes		
Ruggedized				IP67 Rated, Anti-Microbial Casing, and 2.5m Dropsafe
Push-to-Talk	Yes			
HD Audio	HD Voice & dual MIC design with AEC Noise Shield Technology			
Wi-Fi and System Security	WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise, WPA3, WPA3 Enterprise, anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate and random default password per device			
Lines/SIP Accounts	2 Lines, 2 SIP Accounts			
Voice Codecs	Support for G.711µ/a, G.729A/B, G.722 (wide-band), iLBC, Opus, in-band and out-ofband DTMF (In audio, RFC2833, SIP INFO), VAD, CNG, AEC, PLC, AJB, AGC, ANS			

# WP Series Cordless Wi-Fi IP Phones Differentiators

### The Most Affordable Wi-Fi Phone on the Market

- Retail Price = Competitive models range from \$160 \$610 USD, well above the WP series
- Simple and Manageable Scalability Virtually no limit to Wi-Fi call capacity
- Superior to DECT Greater quality, reliability, capacity, security, roaming, provisioning & simplicity
- Seamless Roaming Roam anywhere in a Wi-Fi environment; WP822 adds extra roaming support
- AP Optimization Pairs with GWN series APs for optimized quality, security and roaming
- Powerful Integrations Use with Grandstream door access, intercom/PA, IP cameras & more
- Ruggedized Design WP825 delivers a ruggedized IP67 design with 2.5 meter drop-safe technology











### Roaming Support

- Supports advanced Wi-Fi roaming protocols Pairwise Master Key (PMK) Caching & Opportunistic Key Caching (OKC)
- WP822 and WP825 supports roaming protocols 802.11r
- GWN series APs offer QoS to prioritize WP800 series devices when roaming through a wireless environment



### Advanced Security

- Supports advanced security protection, including AES encryption, secure boot, unique security certificates per device and random default passwords.
- Much stronger security than any comparable DECT solution



#### **Superior Battery Life**

Offers up to 8 hours talk-time and 200-hour stand-by thanks to effecien mAH batteries, therefore eliminating the traditional battery concern with Wi-Fi IP phones.



#### **Auto-Provisioning**

Supports mass provisioning down to each individual configuration parameter.



#### Push-to-Talk

Configurable Push-to-Talk button adds a powerful instant communication and security feature.

### Comparing to DECT Solutions

- Easier to scale just add Wi-Fi access points
- No limit to roaming within a Wi-Fi environment
- Virtually no limit to call capacity
- Much greater call quality due to larger capacity
- Supports mass provisioning
- Advanced security encryption
- See page 5 for more details on DECT vs. Wi-Fi

DECT Solution  DECT channels limit concurrent calls to 5-10  - Limited base station range (50m indoors)	
- Limited hase station range (50m indoors)	
- Multi-cell systems needed for roaming	
Requires many base stations and complicated multi-cell controllers	
Notoriously difficult to provision	
Limited, outdated security	
r	

# WP Series Cordless Wi-Fi IP Phones Deployment Scenarios

### Business / Enterprise

**Office Mobility** - Wireless connectivity anywhere in an office

**Scalability** - Affordably scale wireless VoIP platforms to no limit just by adding Wi-Fi APs

**Roaming** - The best Wi-Fi roaming support in the industry

**Streamlines Maintenance** - Wireless VoIP eliminates most wiring and streamlines maintenance

**Easy Deployment and Expansion** - Add a phone simply by connecting it to the Wi-Fi network



### Education

**Affordable** - Cost is often the biggest factor in education

**Affordable Scalability** - No barriers to scale, just add APs

**Wireless Facility Control** - Control building access and receive security alerts on a WP800 device

Roaming support - Ensures a WP800 seamlessly roams from AP to AP in any large school, college, or university

Push-to-Talk - Instantly communicate with other users, creating a powerful security tool for a school



### Retail Store

**Store Mobility** - Wireless connectivity anywhere in the store

**No Wiring** - Build a voice communication platform without needing to run wires all over the store

**Roaming** - Ideal for large stores and warehouses

**Wireless Facility Control** - Control access to freight and delivery locations with the WP800 series and GDS series

**One Solution** - Run a store's Wi-Fi data network and voice/video network on the same solution of APs



### Warehouse

**Mobility** - Keep workers connected throughout the entire warehouse with a phone on their belt

Roaming - The WP800's advanced roaming support makes it ideal for large warehouses where roaming is required Wireless Facility Control - Control access to freight and delivery locations with the WP800 and GDS series Push-to-Talk - Instantly communicate with other users, creating a powerful security tool for a busy warehouse IP67 and Drop-Safe - WP825 ruggedized design ideal for warehouse floors



# WP Series Cordless Wi-Fi IP Phones Integrations with other Products

#### **GWN Access Points**

- The WP series of cordless Wi-Fi IP phones can work with any access point, however, the GWN series of access points have a few benefits over other brands such as specified bandwidth roaming support, quicker device recognition, and faster AP hand-off
- Grandstream access points have a variety of features that are beneficial



to voice-over-Wi-Fi applications, such as advanced Quality of Service that helps prioritize bandwidth





### IP Phones

- The push-to-talk feature with the WP series can serve as a "walkietalkie" feature when pared with either other WP cordless IP phones or desktop IP phones
- When using a Grandstream UCM IP PBX, the same extension that is on a user's desk phone can also be on the user's WP800 device, enabling them to move away from their desk while still having access to essential communications

### UCM6300 Ecosystem

- Grandstream's WP800 cordless Wi-Fi phones integrate with the UCM6300 Ecosystem as a great endpoint choice for Wi-Fi voice deployments, keeping a unified communications solution mobile
- The WP800 can be configured and managed entirely remotely from Grandstream Device Management System, our cloud-based provisioning service
- Thanks to UCM RemoteConnect's NAT Firewall Traversal feature, WP800 devices can even be brought home, connected to a local Wi-Fi network, and be used as an at-home device

### Facility Management

 The GDS series of facility access systems are capable of integrating with the WP series by placing calls to a WP800 device, in which

the accompanied door of the GDS can be unlocked via a softkey on the WP cordless Wi-Fi IP phone

 For deployment verticals such as retail and warehouses, the push-to-talk capability on the WP series can be used to place quick announcements through overhead Grandstream GSC intercoms and speakers



# WP Series Cordless Wi-Fi IP Phones Comparison vs. DECT solutions

### Greater Scalability, Quality and Capacity; Similar Costs

- Simple Scalability no dedicated DECT base stations, repeaters or multi-cell systems just add APs
- No Roaming Limit extremely limited range with DECT, Wi-Fi is immersive
- Greater Call Quality & Capacity DECT voice channels restrict concurrent calls to 5-10, no Wi-Fi limitation
- More Secure DECT is old technology with basic security
- Supports mass provisioning DECT is notoriously complicated to provision
- Comparable costs Wi-Fi offers similar costs to DECT but is of superior quality













	WP Wi-Fi Solution	DECT Solutions	
Call Capacity	Virtually no limit	Limited to 5-10 concurrent calls in any area	
		-Most DECT channels restrict concurrent calls to 5-10	
Roaming	No limit on how far a handset can roam within a Wi-Fi environment.	Limited base station range	
	-No extra equipment needed for roaming	-Complicated multi-cell controllers and many DECT base stations needed for roaming	
Scalability	Unlimited, just add Wi-Fi APs	Limited and Complicated	
		- Most DECT base stations can manage 5-15 handsets -Scaling requires expensive multi-cell and repeater systems - 5-10 concurrent call per base station	
Provisioning	Supports mass provisioning and all configuration paramteres	Notoriously difficult to provision	
Security	Bank-Grade	Limited security	
	-AES encryption, secure boot, unique certificates, random default passwords	-DECT voice packet encryption much weaker than AES	